

WE MAKE ENERGY HAPPEN

# **Transco Fall Update 2017**

NYSE: WMB williams.com



# **Forward Looking Statements**



- The reports, filings, and other public announcements of The Williams Companies, Inc. (Williams) and Williams Partners L.P. (WPZ) may contain or incorporate by reference statements that do not directly or exclusively relate to historical facts. Such statements are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements relate to anticipated financial performance, management's plans and objectives for future operations, business prospects, outcome of regulatory proceedings, market conditions and other matters. We make these forward-looking statements in reliance on the safe harbor protections provided under the Private Securities Litigation Reform Act of 1995. All statements, other than statements of historical facts, included in this document that address activities, events or developments that we expect, believe or anticipates, "could," "may," "should," "continues," "estimates," "expects," "forecasts," "intends," "might," "goals," "objectives," "targets," "funded," "potential," "projects," "scheduled," "will," "assumes," "guidance," "outlook," "in service date" or other similar expressions. These forward-looking statements are based on management's beliefs and assumptions and on information currently available to management and include, among others, statements regarding:
  - Expected levels of cash distributions by WPZ with respect to general partner interests, incentive distribution rights and limited partner interests;
  - Levels of dividends to Williams stockholders;
  - Future credit ratings of Williams, WPZ and their affiliates;
  - Amounts and nature of future capital expenditures;
  - Expansion of our business and operations;
  - Financial condition and liquidity;
  - Business strategy;
  - Cash flow from operations or results of operations;
  - Seasonality of certain business components;
  - Natural gas, natural gas liquids, and olefins prices, supply, and demand; and
  - Demand for our services.
- Forward-looking statements are based on numerous assumptions, uncertainties and risks that could cause future events or results to be materially different from those stated or implied in this document. Many of the factors that will determine these results are beyond our ability to control or predict. Specific factors that could cause actual results to differ from results contemplated by the forward-looking statements include, among others, the following:
  - Whether WPZ will produce sufficient cash flows to provide the level of cash distributions, including incentive distribution rights, that we expect;
  - Whether Williams is able to pay current and expected levels of dividends;
  - Whether we will be able to effectively execute our financing plan including WPZ's establishment of a distribution reinvestment plan (DRIP) and the receipt of anticipated levels of proceeds from planned asset sales;
  - Availability of supplies, including lower than anticipated volumes from third parties served by our midstream business, and market demand;
  - Volatility of pricing including the effect of lower than anticipated energy commodity prices and margins;
  - Inflation, interest rates, fluctuation in foreign exchange rates and general economic conditions (including future disruptions and volatility in the global credit markets and the impact of these events on customers and suppliers);
  - The strength and financial resources of our competitors and the effects of competition;
  - Whether we are able to successfully identify, evaluate and timely execute our capital projects and other investment opportunities in accordance with our forecasted capital expenditures budget;
  - Our ability to successfully expand our facilities and operations;
  - Development of alternative energy sources;
  - Availability of adequate insurance coverage and the impact of operational and developmental hazards and unforeseen interruptions;

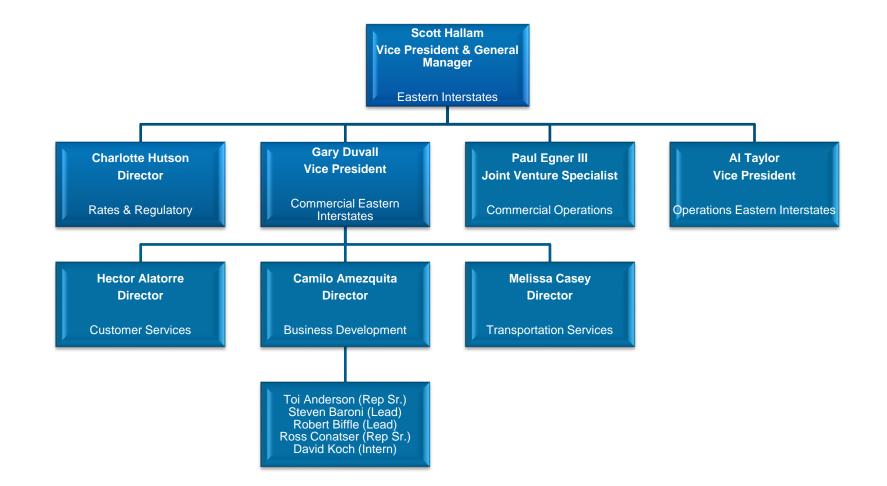
# Forward Looking Statements (cont'd)



- The impact of existing and future laws, regulations, the regulatory environment, environmental liabilities, and litigation, as well as our ability to obtain permits and achieve favorable rate proceeding outcomes;
- Williams' costs and funding obligations for defined benefit pension plans and other postretirement benefit plans;
- WPZ's allocated costs for defined benefit pension plans and other postretirements benefit plans sponsored by its affiliates;
- Changes in maintenance and construction costs;
- Changes in the current geopolitical situation;
- Our exposure to the credit risk of our customers and counterparties;
- Risks related to financing, including restrictions stemming from debt agreements, future changes in credit ratings as determined by nationally-recognized credit rating agencies and the availability and cost of capital;
- The amount of cash distributions from and capital requirements of our investments and joint ventures in which we participate;
- Risks associated with weather and natural phenomena, including climate conditions and physical damage to our facilities;
- Acts of terrorism, including cybersecurity threats and related disruptions; and
- Additional risks described in our filings with the Securities and Exchange Commission (SEC).
- > Given the uncertainties and risk factors that could cause our actual results to differ materially from those contained in any forward-looking statement, we caution investors not to unduly rely on our forward-looking statements. We disclaim any obligations to and do not intend to update the above list or announce publicly the result of any revisions to any of the forward-looking statements to reflect future events or developments.
- In addition to causing our actual results to differ, the factors listed above and referred to below may cause our intentions to change from those statements of intention set forth in this document. Such changes in our intentions may also cause our results to differ. We may change our intentions, at any time and without notice, based upon changes in such factors, our assumptions, or otherwise.
- > Because forward-looking statements involve risks and uncertainties, we caution that there are important factors, in addition to those listed above, that may cause actual results to differ materially from those contained in the forward-looking statements. For a detailed discussion of those factors, see Part I, Item 1A. Risk Factors in Williams' and WPZ's Annual Reports on Form 10-K filed with the SEC on February 26, 2016 and in Part II, Item 1A. Risk Factors in our Quarterly Reports on Form 10-Q available from our offices or from our website at www.williams.com.

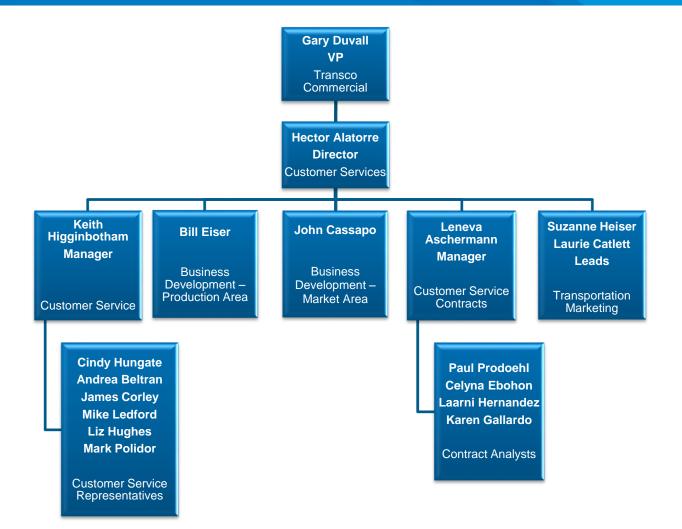
# **Business Development Org Chart**





# **Commercial Operations - Customer Services**

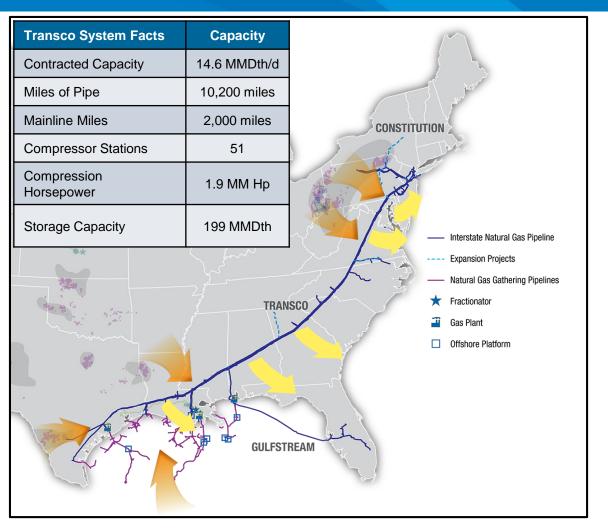




# Transco: Access to Cost-effective Supplies and Premium Markets

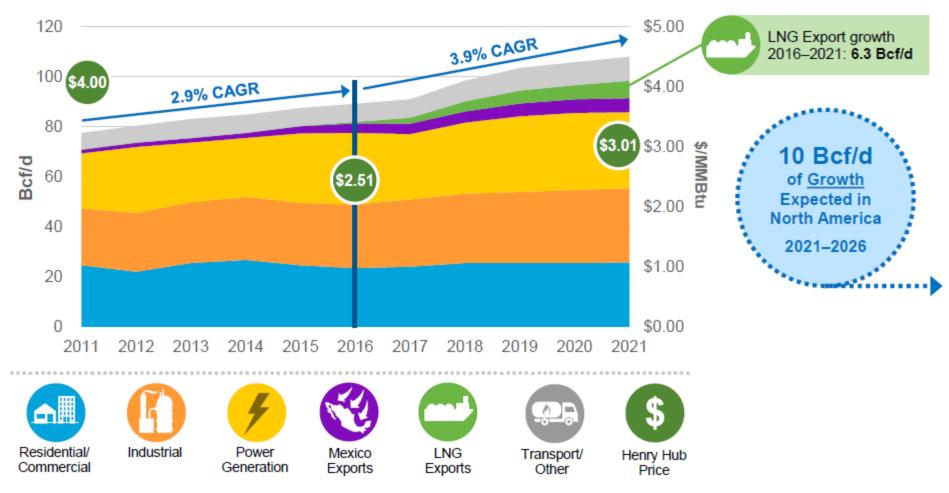


- > Nation's largest-volume natural transmission gas pipeline
- > Extends 1,800 miles from South Texas to New York City
- > Delivers approximately 10% of U.S. gas to major markets like New York City, Philadelphia & Washington D.C.



# North American Natural Gas Demand by Sector (2011-2021)





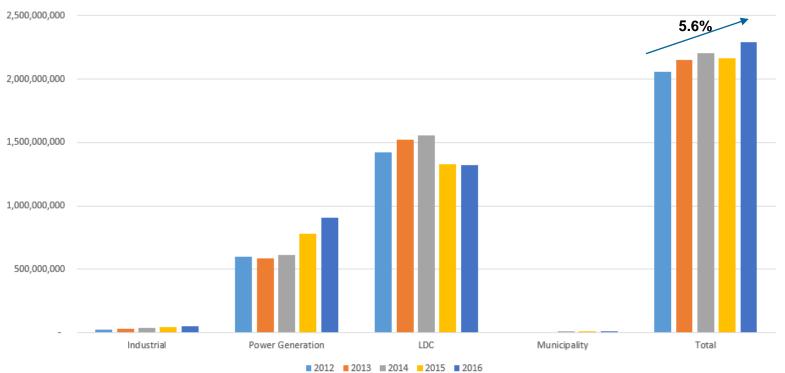
Source: Wood Mackenzie 1H 2017, historical HH spot price from EIA and 2021 price from Wood Mackenzie 1H 2017 long-term outlook.

# **5 Year Throughput Trends by Sector/Industry type**



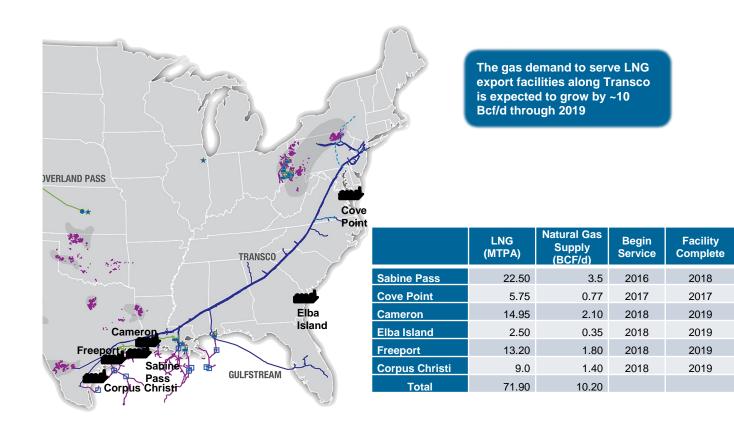
Location Type	2012	2013	2014	2015	2016
Industrial	26,698,666	32,753,961	34,010,259	41,863,059	50,863,210
<b>Power Generation</b>	601,952,692	589,281,608	612,292,964	779,652,795	906,946,495
LDC	1,421,827,560	1,524,280,339	1,554,724,459	1,331,732,853	1,323,482,576
Municipality	4,719,403	5,133,052	7,338,223	9,288,441	9,511,070
Total	2,055,198,321	2,151,448,960	2,208,365,905	2,162,537,148	2,290,803,351

Allocation Deliveries by Location Type



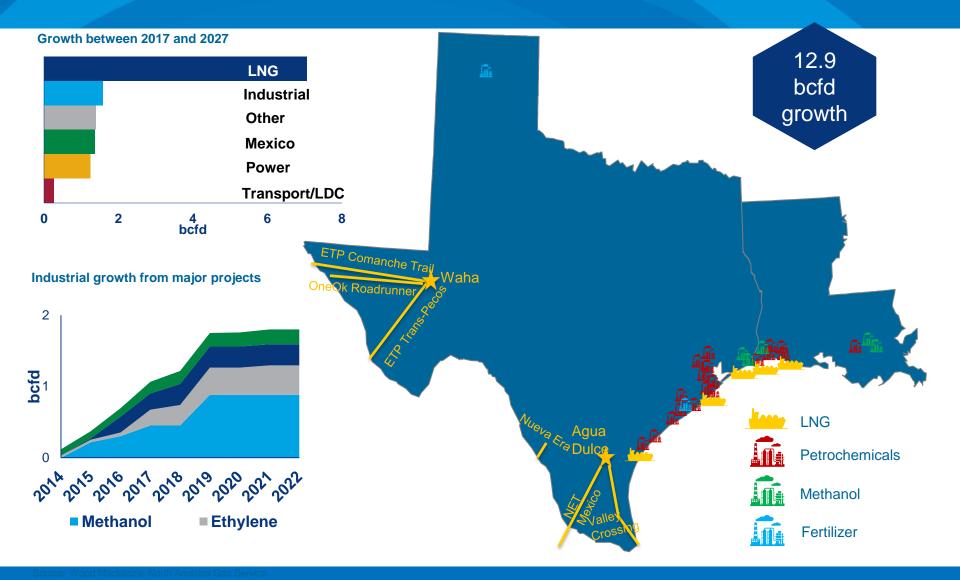
# Well connected to LNG Export Terminals





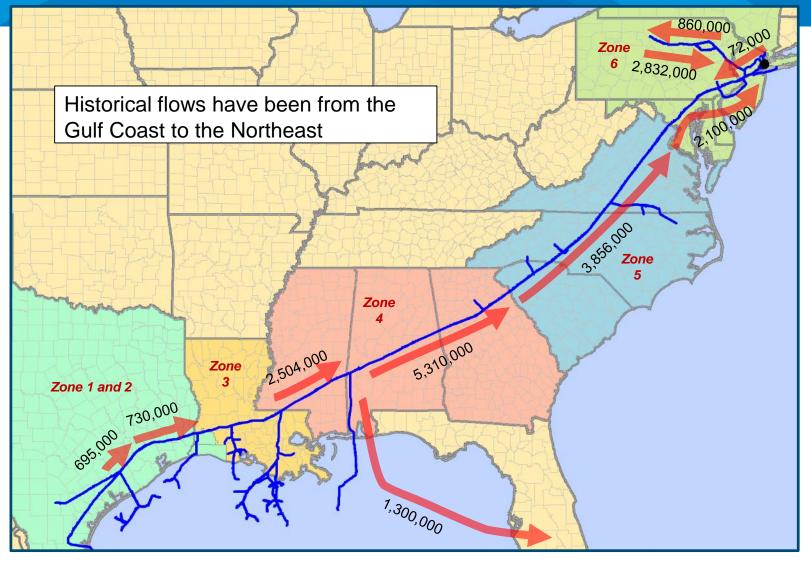
# Texas and Louisiana account for 76% of demand growth along the Transco corridor





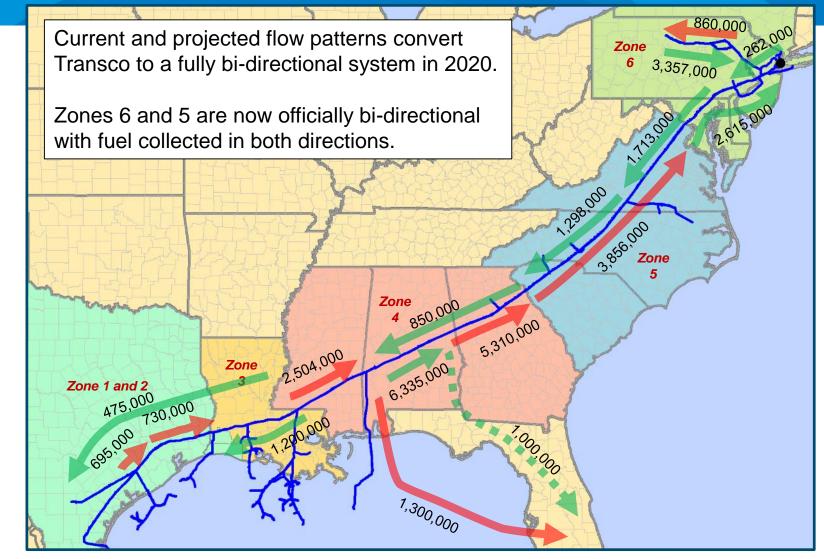


# **Transco Volumes and Capacity Flow Map ~2014**



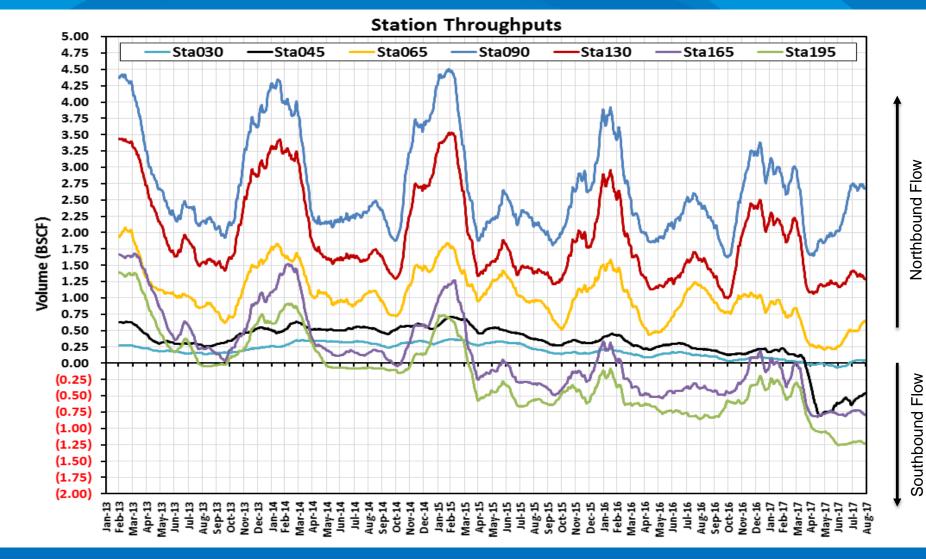


# **Transco Volumes and Capacity Flow Map ~2020**



# Market transitions drive more volume southward





# **Mainline Reverse Flow Update**



#### > Odorization

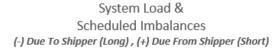
- Odorization work to monitor and adjust for varying levels of odorant.
- Current odorization facilities that will not change:
  - · Leidy Storage Facility will continue to odorize the gas stream flowing from west to east
  - Station 200 will continue to odorize the gas stream flowing from south to north
  - Receipt locations north of Station 195 (including the Leidy Line) will continue to be fully odorized.
- Odorization facilities that will change due to project scopes:
  - Dalton Project Station 160 to Station 165 (including the SVL)
  - Atlantic Sunrise Mainline Valve 140-10 to Station 160
  - Virginia Southside II Station 140 to Mainline Valve 140-10 (including the Tryon Lateral)
  - Southeastern Trail Mainline Monitoring facilities

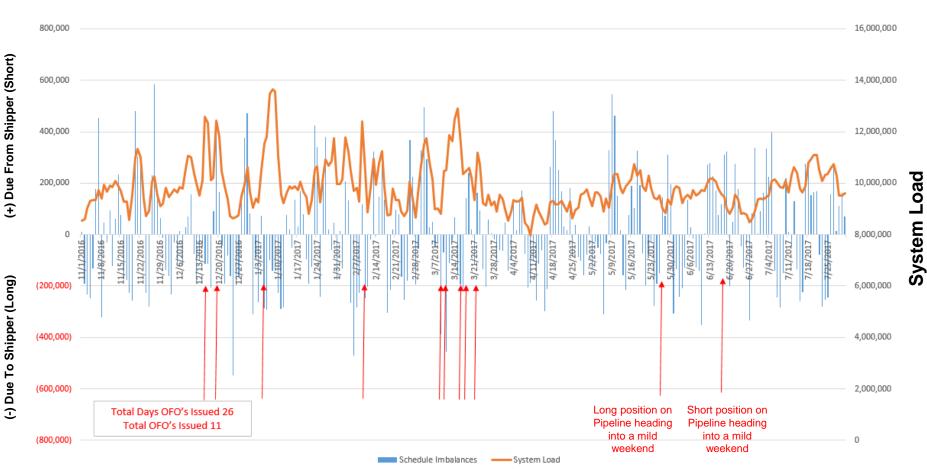
#### > Discussion

- From a monthly average perspective, Transco expects the following:
  - Traditional south to north flow into Zone 5 (South Carolina) continuing for all seasons (Winter, Spring, Summer, and Fall) through Fall of 2019.
  - North to south flow expected to be consistently flowing into North Carolina for all seasons (Winter, Spring, Summer, and Fall) beginning around the Winter of 2017/2018.
  - North to south flow expected to be more tightly constrained in the Spring and Fall seasons and to a slightly lesser extent in the Summer season.

# System Imbalances, System Loads and OFO comparison







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# Leidy Line & Wharton Storage Update



#### Leidy Line

- > Transco continues to work through the requirements of the Corrective Action Order (CAO).
- In addition to CAO compliance activities, integrity testing was also performed on other pipelines on the Leidy system. This includes over 325 miles of pipeline.
  - The tests include the use of various pigging technologies, hydrotests, etc.
- > All of Transco Leidy Lines (with the exception of Line "B" from Station 517 west to Leidy Storage) is back to normal operations.
- > Transco expects Leidy Line "B" to return into service in the by the end 3rd quarter of 2017

#### Wharton Storage

- > Transco is currently undertaking a comprehensive assessment of Station 535, the storage field and the related injection and withdrawal lines to and from storage.
- > The target is to have the assessments and all necessary repairs complete on both the storage field and the compressor station in time to provide service for the 2018-2019 withdrawal season.
- > The objective of the assessment is to ensure that that all of the Wharton Storage Facilities continue to operate in a safe and reliable manner once the repairs are complete and placed back in service.
- > Transco intends to continue to implement measures designed to mitigate potential impacts of this event on its ability to provide Rate Schedule GSS service.
- > We will keep you appraised of any additional developments, including any limitations on the availability of storage services provided under Rate Schedule GSS.

# **Modernization Program**



### **Modernization Program – Evaluation**

- Transco is engaged in an effort to evaluate its assets, prioritize modernization needs, and develop a risk-based modernization program, with the primary goal of maintaining pipeline safety and service reliability through the implementation of high priority projects. The implementation of strategic facility and pipeline projects will address potential risks to the reliability of Transco's firm transportation service.
- Transco will prioritize eligible projects through the evaluation of a facility's impact to system
  deliverability and where benefits are the more widely distributed.
- The prioritization strategy is based on 3 broad categories: the asset's condition, the asset's strategic fit in Transco's value-creating growth opportunities and the asset's ability to meet current and emerging air emissions regulations
- Transco will continue to keep Customers updated on the progress of the modernization program

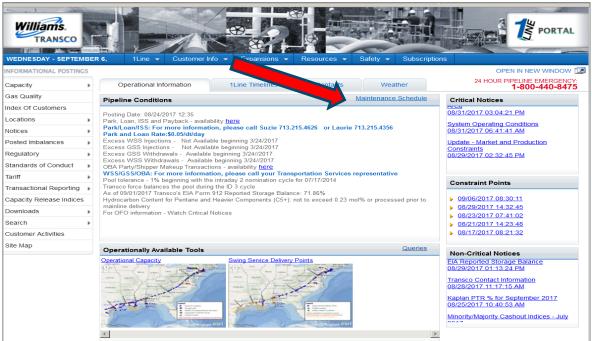
# 2017/18 Maintenance



- > Over 300 maintenance jobs were scheduled in 2017; work included:
  - Project work to increase pipeline capacity
    - > compressor station modifications, installation of new pipe, valve work, etc.
  - Pipeline inspections (pigging, hydrotesting, visual inspections)
  - > Anomaly repairs
- > 2018 will be another maintenance-intensive year
  - > Check the <u>Maintenance Schedule</u> on the EBB regularly for scheduled work as dates are subject to change

# To view or download the Maintenance Schedule:

- > <u>www.1Line.Williams.com</u>
- > Select Info Postings
- > Click on <u>Maintenance</u> <u>Schedule</u>
- > Check frequently for updates!



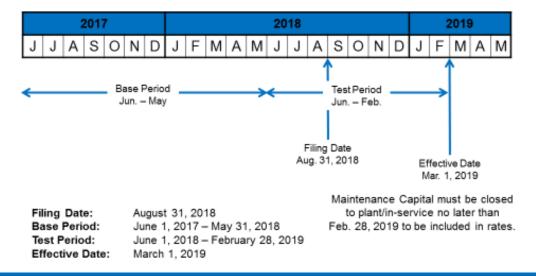
# Rate Case Update



- > As agreed in Article VI of the Stipulation and Agreement in Docket No. RP12-993, et al., Transco will file a NGA Section 4(e) general rate case no later than August 31, 2018.
- Assuming that the filing date is August 31, 2018, the base period for the rate case will be June 1, 2017
   May 31, 2018 and the test period will be June 1, 2018 February 28, 2019.
- > Assuming a full five month suspension period for the new rates, the effective date of the rates will be March 1, 2019.

#### **Transco Base and Test Periods**

Assumes August 31, 2018 Filing Date



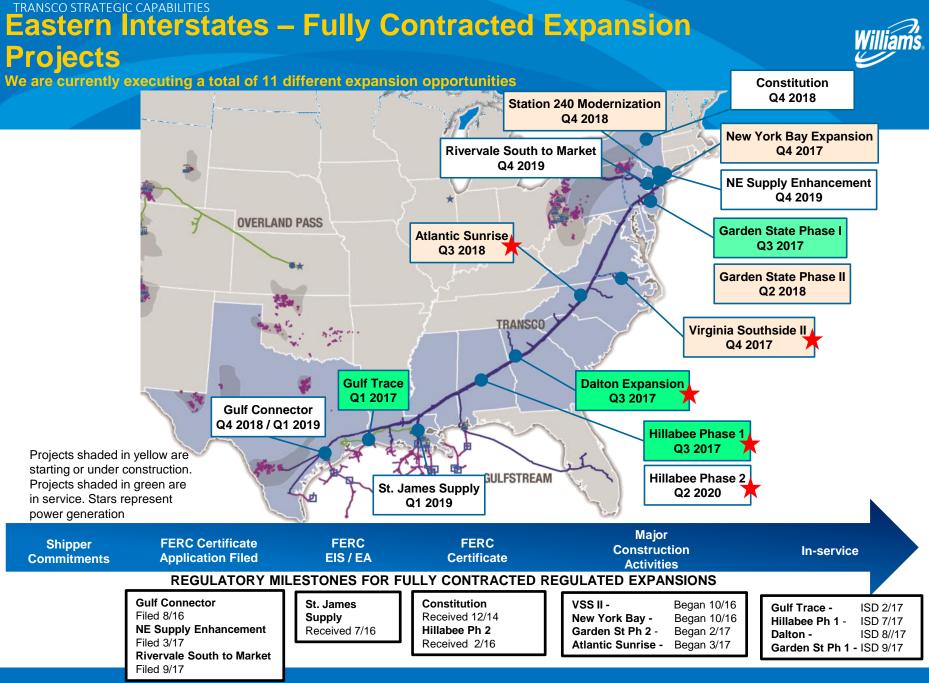
# **Transco Production Area Abandonments**





	2017				2018			2019				
Offshore	Q1	Q2	Q3	<b>Q</b> 4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Abandonments Timeline			CTGS				NPI & NHI				CENLA	
Today												

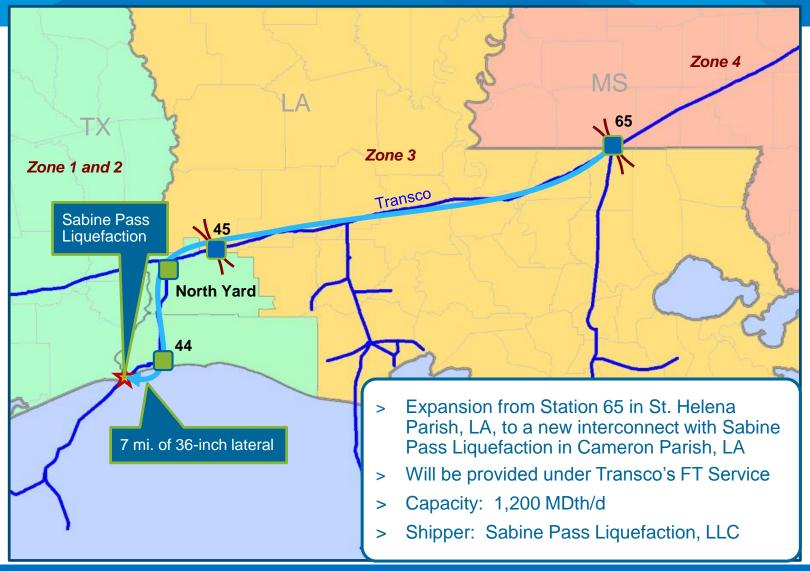
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Full project went in service on February 1, 2017



## **Gulf Trace**



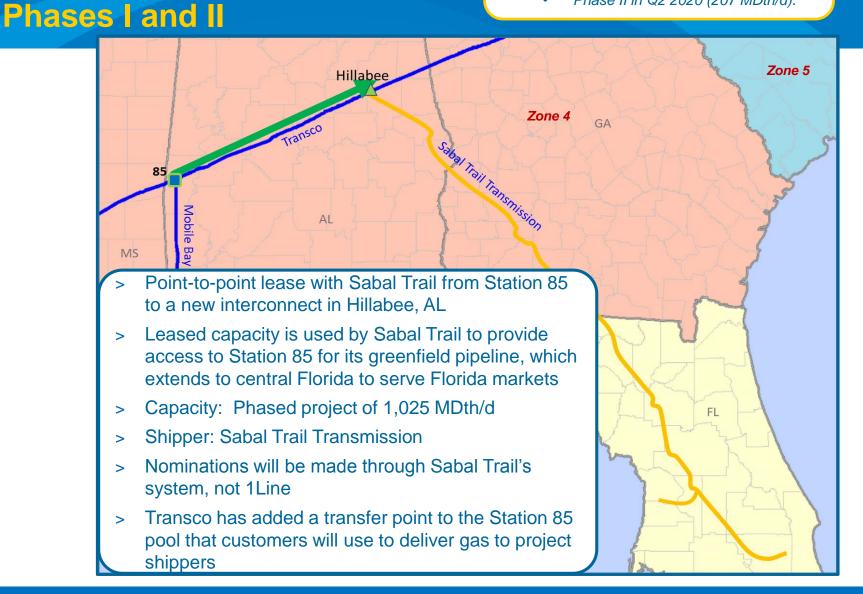
Hillabee Expansion

#### Status:

- Target In-Service Date:
  - Phase I went in service July 11, 2017 (818 MDth/d).



Phase II in Q2 2020 (207 MDth/d).



- Partial service began on February 1, 2017
- Full Project went in service on August 1, 2017



### Dalton



# Garden State Phases I and II

#### Status:

- Target In-Service Date:
  - Phase I went in service on September 9, 2017 (20 MDth/d).

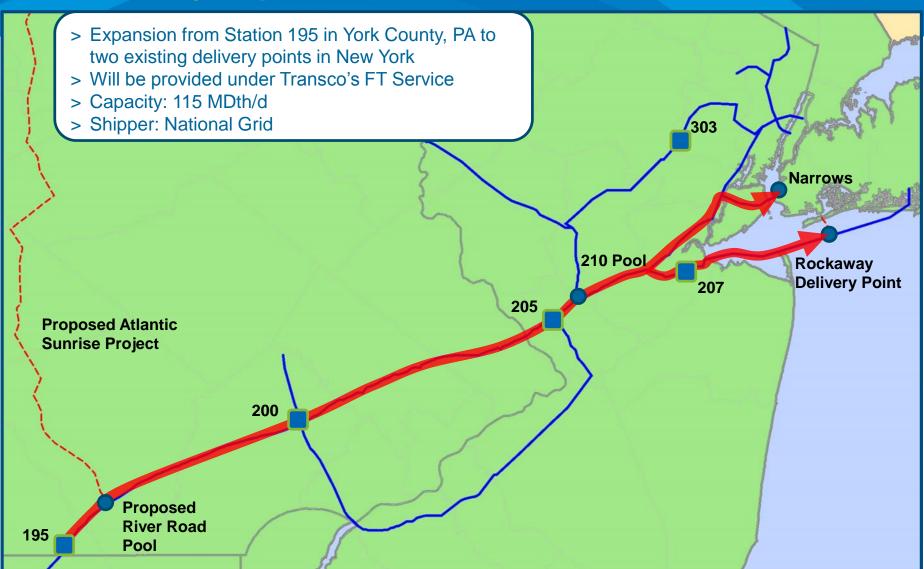


• Phase II in Q2 2018 (160 MDth/d).



- Under Construction.
- Target In-Service Date: Q4 2017.

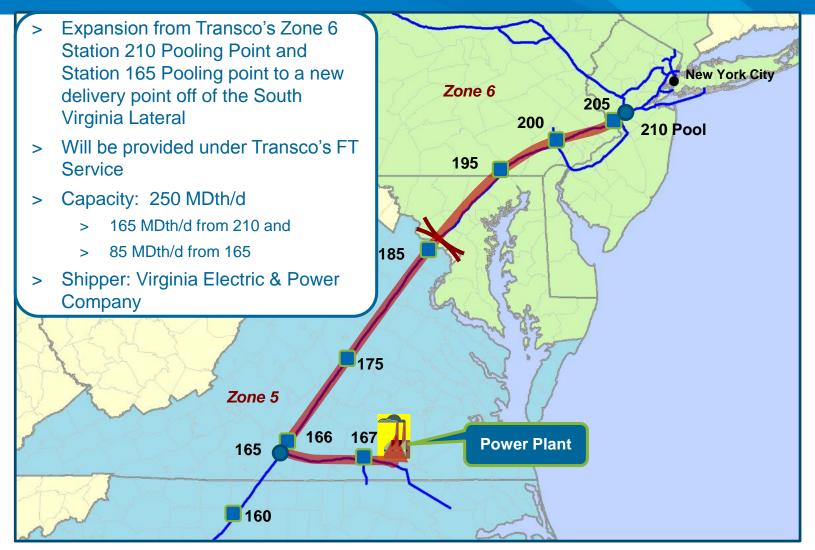
# **New York Bay Expansion**



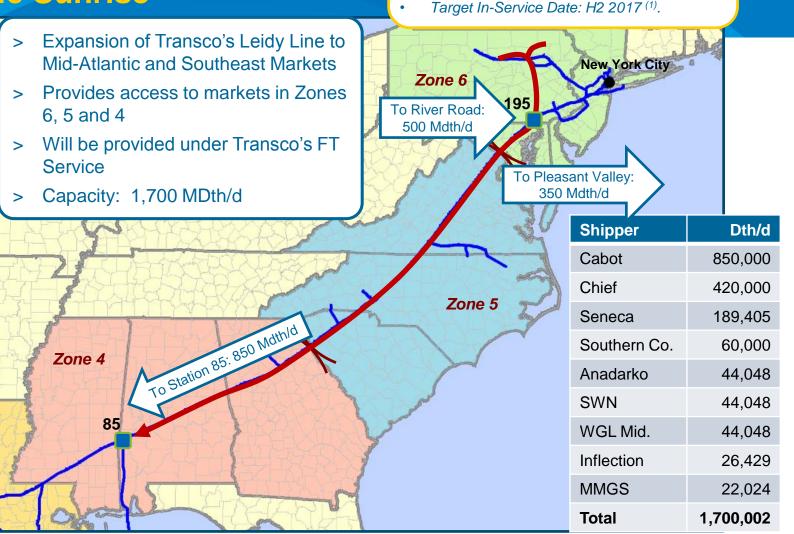
- Under Construction.
- Target In-Service Date: Q4 2017.



# Virginia Southside II



# **Atlantic Sunrise**



Status:

2017.

•

•

Mainline construction has commenced. All permits have been received and expect to

start greenfield construction in September

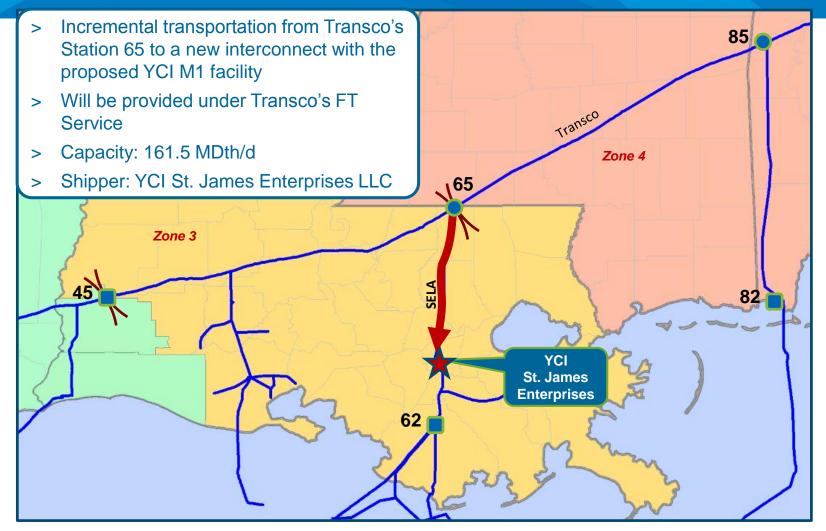
(1) We placed a portion of the mainline project facilities into service on September 1, 2017 for 400 MDth/d from River Road to Station 85. We are targeting a full in-service during mid-2018, assuming timely receipt of all necessary regulatory approvals.



- FERC Application filed February 7, 2017.
- Target In-Service Date: H1 2019.

Williams.

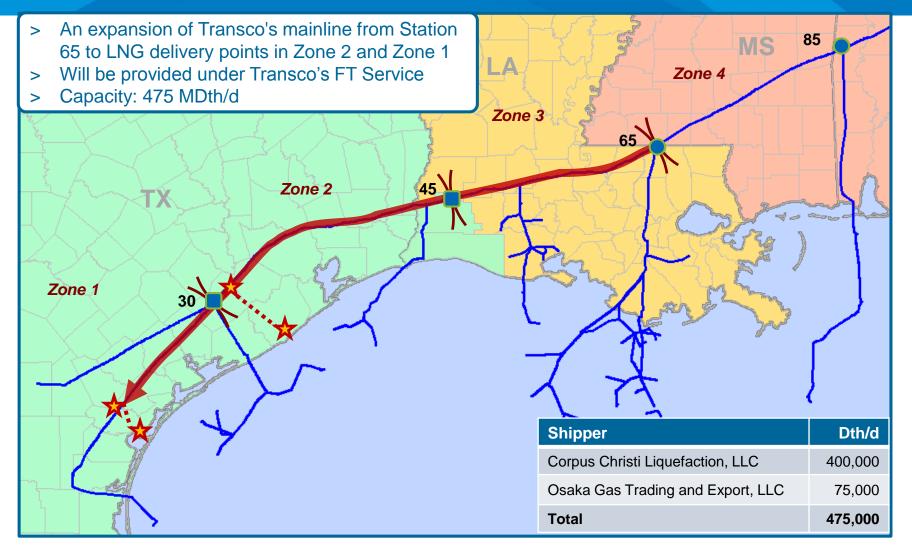
# St. James Supply



- FERC Application filed August 16, 2016.
- Target In-Service Date:
  - Phase I H2 2018 (75 MDth/d).
  - Phase II 2019 (400 MDth/d).



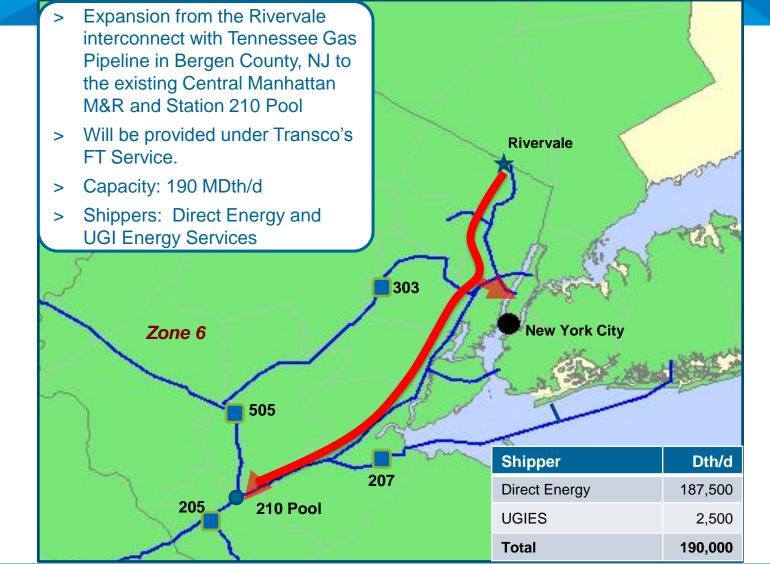
## **Gulf Connector**



- FERC Application filed August 31, 2017.
- Target In-Service Date: Q4 2019.



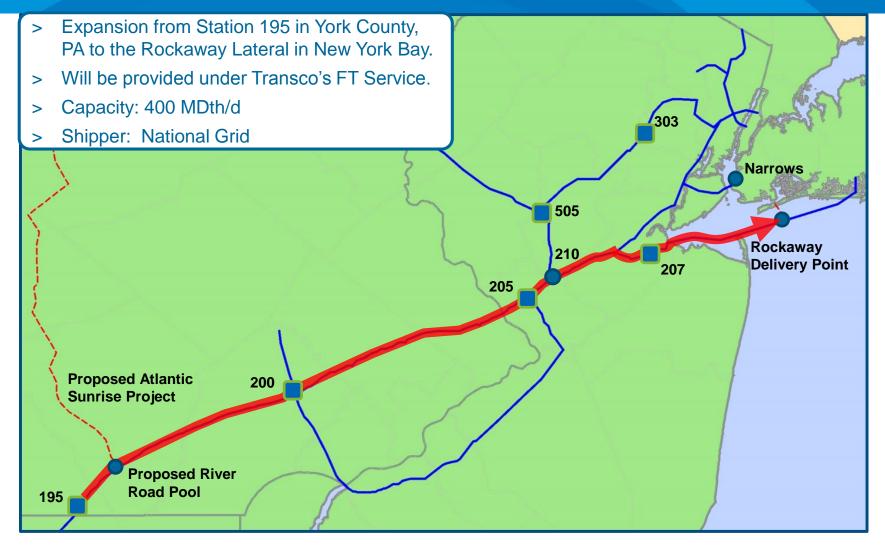
# Rivervale South to Market



- FERC Application filed March 27, 2017.
- Target In-Service Date: late 2019 or H1 2020.

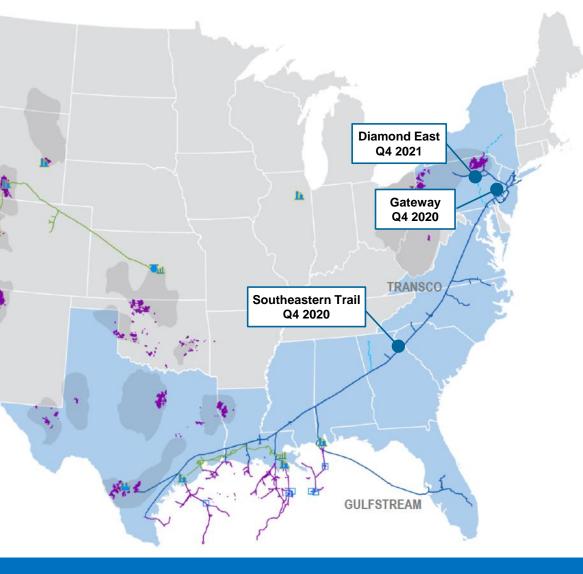


# Northeast Supply Enhancement









#### > Potential projects are primarily demand pull and along existing corridor

 Power generation, Industrial, LDC, LNG / Mexican exports

#### > Project development updates:

- Southeastern Trail
  - Binding open season concluded; evaluating best option to meet customer demand
- Gateway
  - In negotiations with prospective shipper(s)
- Diamond East
  - Currently visiting potential shippers
  - Evaluating various receipt points on Leidy

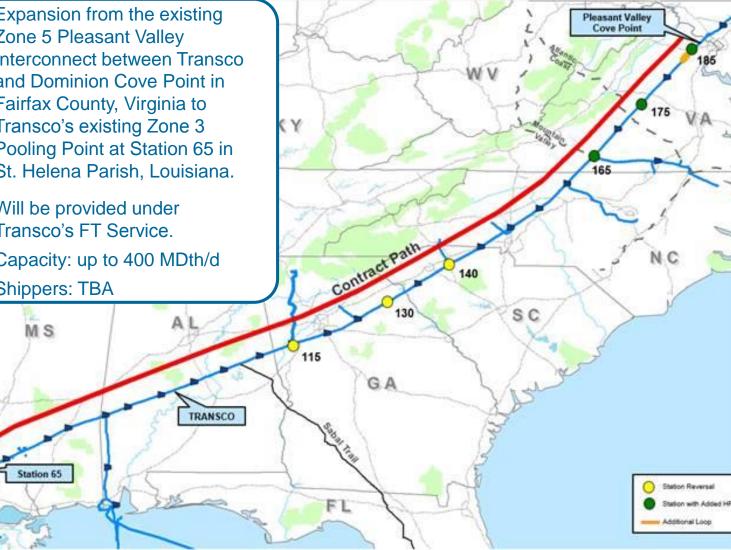
Binding Open Season completed on August 3, 2017.



Developing project scope from open season.

# **Southeastern Trail**

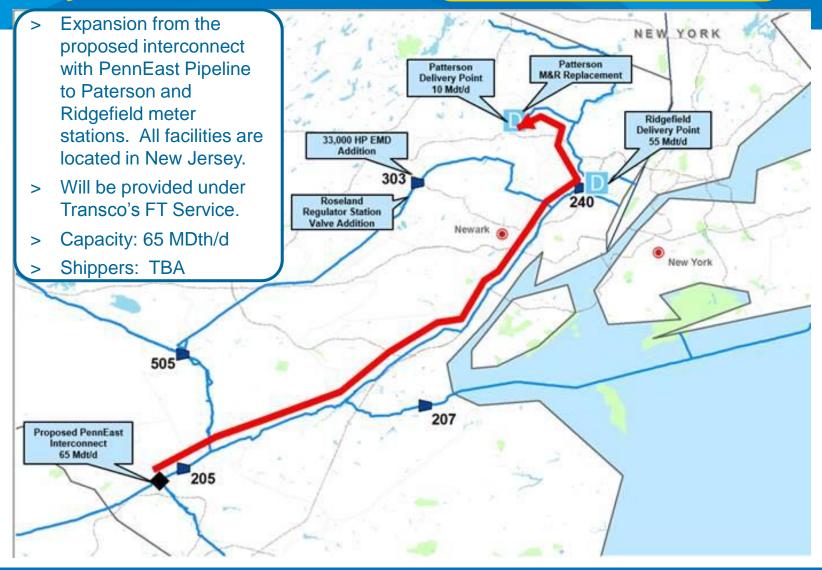
- Expansion from the existing > Zone 5 Pleasant Valley Interconnect between Transco and Dominion Cove Point in Fairfax County, Virginia to Transco's existing Zone 3 Pooling Point at Station 65 in St. Helena Parish, Louisiana.
- Will be provided under > Transco's FT Service.
- Capacity: up to 400 MDth/d >
- Shippers: TBA >



65

- FERC Application to be filed Q4 2017.
- Target In-Service Date: Q4 2020.

### Gateway



- Meeting with potential shippers.
- Target In-Service Date: Q4 2021.



#### Expansion from Leidy Hub to > Station 210 pooling point. Will be provided under Transco's > FT Service. Leidy Hub 535 Capacity: ~650 MDth/d > Grugan Leidy Line MARC I Shippers: TBA 517 520 515 **Contract Path** 303 New York 505 PENNSYLVANIA 207 205 210 Pool 200 Philadelphi 195 NEW JERSEY 196 MARYLAND 190 ۲ Baltimore

## **Diamond East**